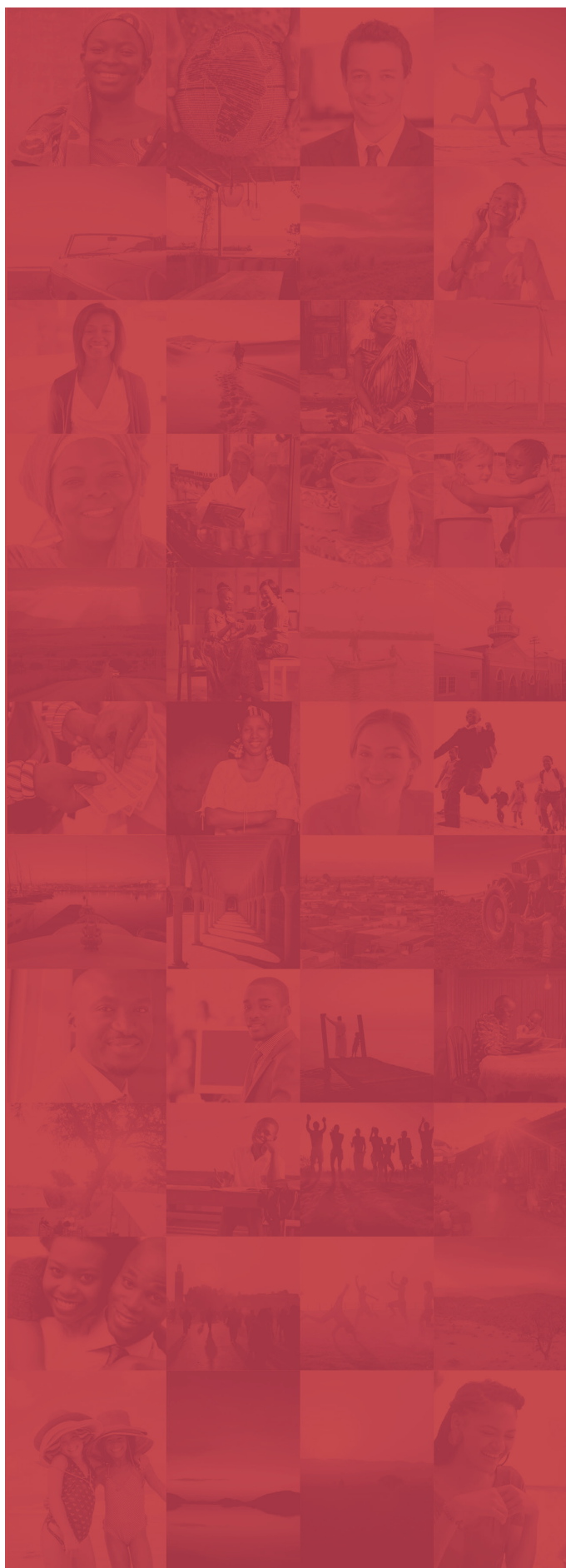


Audited summary consolidated financial results  
for the reporting period ended 31 December 2016





# Contents

|  |    |
|--|----|
| Profit and dividend announcement                       | 2  |
| Consolidated salient features                          | 4  |
| Summary consolidated statement of financial position   | 5  |
| Summary consolidated statement of comprehensive income | 6  |
| Summary consolidated statement of changes in equity    | 8  |
| Summary statement of cash flows                        | 10 |
| Summary notes to the consolidated financial statement  | 11 |
| Administration and contact details                     | 30 |

## Absa Bank Limited

### Summary consolidated financial results for the reporting period ended 31 December 2016.

Authorised financial services and registered  
credit provider (NCRCP7)

Registration number: 1986/004794/06

Incorporated in the Republic of South Africa

JSE share code: ABSP

ISIN: ZAE000079810

(Absa, Absa Bank, the Bank or the Company)

These summary consolidated financial results were prepared  
by Barclays Africa Group Financial Control under the direction  
and Supervision of the Barclays Africa Group Limited Financial  
Director, J P Quinn CA(SA).

## Overview of results

Absa Bank Limited (the Bank) is a wholly owned subsidiary of Barclays Africa Group Limited (the Group), which is listed on the exchange operated by the JSE Limited. These summary consolidated financial results are published to provide information to holders of the Bank's listed non-cumulative, non-redeemable preference shares.

Commentary relating to the Bank's summary consolidated financial results is included in the Barclays Africa Group Limited results, as presented to shareholders on 23 February 2017.

## Basis of presentation

The Bank's audited annual financial results have been prepared in accordance with the recognition and measurement requirements of International Financial Reporting Standards (IFRS), interpretations issued by the IFRS Interpretations Committee (IFRS-IC), the South African Institute of Chartered Accountants' Financial Reporting Guides as issued by the Accounting Practices Committee, Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the Johannesburg Stock Exchange (JSE) Listings Requirements and the requirements of the Companies Act, No. 71 of 2008 (as amended). The principal accounting policies applied are set out in the Bank's most recent annual consolidated financial statements.

The summary consolidated financial statements are prepared in accordance with the requirements of the JSE Limited Listings Requirements for preliminary reports, and the requirements of the Companies Act applicable to summary financial statements. The Listings Requirements require preliminary reports to be prepared in accordance with the framework concepts and the measurement and recognition requirements of IFRS and the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council and to also, as a minimum, contain the information required by IAS 34 Interim Financial Reporting (IAS 34).

The information disclosed in the SENS is derived from the information contained in the audited annual consolidated financial statements and does not contain full or complete disclosure details. Any investment decisions by shareholders should be based on consideration of the audited annual consolidated financial statements, which is available on request. The presentation and disclosure comply with IAS 34.

The preparation of financial information requires the use of estimates and assumptions about future conditions. Use of available information and application of judgement are inherent in the formation of estimates. The accounting policies that are deemed critical to the Bank's results and financial position, in terms of the materiality of the items to which the policies are applied, and which involve a high degree of judgement including the use of assumptions and estimation, are impairment of loans and advances, goodwill impairment, fair value measurements, impairment of available-for-sale financial assets, consolidation of structured or sponsored entities, post-retirement benefits, provisions, income taxes, share-based payments, liabilities arising from claims made under short and long-term insurance contracts, and offsetting of financial assets and liabilities.

## Accounting policies

The accounting policies applied in preparing the audited summary consolidated financial statements are the same as those in place for the reporting period ended 31 December 2015 except for business portfolio changes between operating segments. Refer to note 15.

## Auditors' report

PricewaterhouseCoopers Inc. and Ernst & Young Inc., the Bank's independent auditors, have audited the consolidated annual financial statements of the Bank from which management prepared the summary consolidated financial results. The auditors have expressed an unqualified audit opinion on the consolidated annual financial statements. The summary consolidated financial results comprise the summary consolidated statement of financial position at 31 December 2016, summary consolidated statement of comprehensive income, summary consolidated statement of changes in equity and summary consolidated statement of cash flows for the reporting period then ended and selected explanatory notes, excluding items not indicated as audited. The audit report of the consolidated annual financial statements is available for inspection at the Bank's registered office.

These summary consolidated financial statements for the year ended 31 December 2016 have been audited by PricewaterhouseCoopers Inc. and Ernst and Young Inc., who expressed an unmodified opinion thereon. A copy of the auditor's report on the summary consolidated financial statements and of the auditor's report on the annual consolidated financial statements are available for inspection at the company's registered office, together with the financial statements identified in the respective auditor's reports.

## Events after the reporting period

The directors are not aware of any events occurring between the reporting date of 2016 and the date of authorisation of these summary consolidated financial results as defined in IAS 10 – Events after the Reporting Period (IAS 10).

On behalf of the Board

**W E Lucas-Bull**

*Chairman*

**M Ramos**

*Chief Executive Officer*

Johannesburg

22 February 2017

## Declaration of preference share dividend number 22

### Absa Bank non-cumulative, non-redeemable preference shares (Absa Bank preference shares)

The Absa Bank preference shares have an effective coupon rate of 70% of Absa Bank's prevailing prime overdraft lending rate (prime rate). Absa Bank's current prime rate is 10,50%.

Notice is hereby given that preference dividend number 22, equal to 70% of the average prime rate for 1 September 2016 to 28 February 2017, per Absa Bank preference share has been declared for the period 1 September 2016 to 28 February 2017. The dividend is payable on Monday, 10 April 2017, to shareholders of the Absa Bank preference shares recorded in the register of members of the Company at the close of business on Friday, 7 April 2017.

The directors of Absa Bank confirm that the Bank will satisfy the solvency and liquidity test immediately after completion of the dividend distribution. Based on the current prime rate, the preference dividend payable for the period 1 September 2016 to 28 February 2017 would indicatively be 3 644,79452 cents per Absa Bank preference share.

The dividend will be subject to dividends withholding tax at a rate of 15% that was introduced on 1 April 2012. In accordance with paragraphs 11.17(a)(i) to (ix) and 11.17(c) of the JSE Listings Requirements, the following additional information is disclosed:

- The dividend has been declared out of income reserves.
- The local dividend tax rate is fifteen per centum (15%).
- The gross local dividend amount is 3 644,79452 cents per preference share for shareholders exempt from the dividend tax.
- The net local dividend for shareholders subject to withholding tax at a rate of 15% amounts to 3 098,07534 cents per preference share. This number may be revised downwards having regard to the announcement by the Minister of Finance on dividend withholding tax on 22 February 2017.
- Absa Bank currently has 4 944 839 preference shares in issue.
- Absa Bank's income tax reference number is 9575117719.

In compliance with the requirements of Strate, the electronic settlement and custody system used by JSE Limited, the following salient dates for the payment of the dividend are applicable:

|                                     |                         |
|-------------------------------------|-------------------------|
| Last day to trade cum dividend      | Tuesday, 4 April 2017   |
| Shares commence trading ex dividend | Wednesday, 5 April 2017 |
| Record date                         | Friday, 7 April 2017    |
| Payment date                        | Monday, 10 April 2017   |

Share certificates may not be dematerialised or rematerialised between Wednesday, 5 April 2017 and Friday, 7 April 2017, both dates inclusive. On Monday, 10 April 2017, the dividend will be electronically transferred to the bank accounts of certificated shareholders.

The accounts of those shareholders who have dematerialized their shares (which are held at their participant or broker) will also be credited on Monday 10 April 2017.

On behalf of the board

**N R Drutman**

*Company Secretary*

Johannesburg

23 February 2017

Absa Bank Limited is a company domiciled in South Africa. Its registered office is the 7th Floor, Barclays Towers West, 15 Troye Street, Johannesburg, 2001.

Summary consolidated salient features  
for the reporting period ended 31 December

|   | 2016    | 2015    |
|---|---------|---------|
| <b>Statement of comprehensive income (Rm)</b>                                       |         |         |
| Revenue   | 48 801  | 46 076  |
| Operating expenses  | 27 525  | 26 390  |
| Profit attributable to ordinary equity holders                                      | 9 568   | 9 726   |
| Headline earnings <sup>(1)</sup>  | 9 778   | 9 657   |
| <b>Statement of financial position</b>  |         |         |
| Loans and advances to customers (Rm)  | 630 646 | 602 002 |
| Total assets (Rm)   | 918 311 | 936 141 |
| Deposits due to customers (Rm)  | 564 812 | 560 650 |
| Loans-to-deposits ratio (%)   | 89.5    | 87.4    |
| <b>Financial performance (%)</b>  |         |         |
| Return on average equity <sup>(3)</sup>   | 16.3    | 17.6    |
| Return on average assets <sup>(3)</sup>   | 1.06    | 1.11    |
| Return on average risk-weighted assets <sup>(3)</sup>                               | 1.96    | 2.03    |
| Non-performing loans (NPLs) ratio on gross loans and advances <sup>(2)</sup>        | 3.0     | 4.6     |
| <b>Operating performance (%)</b>  |         |         |
| Net interest margin on average interest bearing assets <sup>(3)</sup>               | 3.91    | 3.91    |
| Credit loss ratio on gross loans and advances to customers and banks <sup>(3)</sup> | 0.93    | 0.79    |
| Credit loss ratio on net loans and advances to customers <sup>(3)</sup>             | 1.04    | 0.89    |
| Non-interest income as % of total revenue   | 41.0    | 40.3    |
| Cost-to-income ratio  | 56.40   | 57.30   |
| JAWS  | 1.62    | (0.33)  |
| Effective tax rate, excluding indirect taxation                                     | 25.90   | 26.70   |
| <b>Share statistics (million)</b>   |         |         |
| Number of ordinary shares in issue  | 420.1   | 412.8   |
| Weighted average number of ordinary shares in issue                                 | 417.7   | 401.5   |
| Diluted weighted average number of ordinary shares in issue                         | 417.7   | 401.5   |
| <b>Share statistics (cents)</b>   |         |         |
| Headline earnings per ordinary share  | 2 340.9 | 2 405.2 |
| Diluted headline earnings per ordinary share  | 2 340.9 | 2 405.2 |
| Basic earnings per ordinary share   | 2 290.6 | 2 422.4 |
| Diluted basic earnings per ordinary share   | 2 290.6 | 2 422.4 |
| Dividend per ordinary share relating to income for the reporting period             | 1 169.4 | 2 365.6 |
| Dividend cover (time)   | 2.0     | 1.0     |
| Net asset value per ordinary share  | 15 386  | 13 537  |
| Tangible net asset value per ordinary share   | 14 829  | 13 037  |
| <b>Capital adequacy (%)</b>   |         |         |
| Absa Bank Limited <sup>(3)</sup>  | 15.0    | 13.6    |
| <b>Common Equity Tier 1 (%)</b>   |         |         |
| Absa Bank Limited <sup>(3)</sup>  | 11.6    | 10.3    |

Notes

(1) After allowing for R351m (31 December 2015: R321m) profit attributable to preference equity holders.

(2) The calculation of the NPLs ratio has been changed to also include loans and advances to banks. Based on the previous methodology the NPLs ratio would have been 3.7% (31 December 2015: 3.3%)

(3) These ratios are unaudited

**Summary consolidated statement of financial position**  
for the reporting period ended 31 December

|   | Note | 2016<br>Rm     | 2015<br>Rm     |
|---|------|----------------|----------------|
| <b>Assets</b>                                       |      |                |                |
| Cash, cash balances and balances with central banks |      | 28 252         | 26 101         |
| Investment securities                               |      | 84 174         | 73 065         |
| Loans and advances to banks                         |      | 39 296         | 58 585         |
| Trading portfolio assets                            |      | 74 389         | 116 455        |
| Hedging portfolio assets                            |      | 1 734          | 2 216          |
| Other assets  |      | 16 645         | 18 839         |
| Current tax assets                                  |      | 616            | 410            |
| Non-current assets held for sale                    | 1    | 367            | 109            |
| Loans and advances to customers                     | 2    | 630 646        | 602 002        |
| Loans to Group Companies                            |      | 25 794         | 23 850         |
| Investments in associates and joint ventures        |      | 1 065          | 962            |
| Investment property                                 |      | 222            | 518            |
| Property and equipment                              |      | 12 726         | 10 955         |
| Goodwill and intangible assets                      |      | 2 339          | 2 029          |
| Deferred tax assets                                 |      | 46             | 44             |
| <b>Total assets</b>                                 |      | <b>918 311</b> | <b>936 141</b> |
| <b>Liabilities</b>                                  |      |                |                |
| Deposits from banks                                 |      | 60 148         | 61 026         |
| Trading portfolio liabilities                       |      | 42 503         | 87 567         |
| Hedging portfolio liabilities                       |      | 2 054          | 4 531          |
| Other liabilities                                   |      | 21 150         | 18 306         |
| Provisions  |      | 2 060          | 1 970          |
| Current tax liabilities                             |      | 4              | 72             |
| Non-current liabilities held for sale               |      | 9              | -              |
| Deposits due to customers                           |      | 564 812        | 560 650        |
| Debt securities in issue                            |      | 139 573        | 128 453        |
| Borrowed funds                                      | 3    | 15 679         | 12 954         |
| Deferred tax liabilities                            |      | 1 020          | 115            |
| <b>Total liabilities</b>                            |      | <b>849 012</b> | <b>875 644</b> |
| <b>Equity</b>                                       |      |                |                |
| <b>Capital and reserves</b>                         |      |                |                |
| Attributable to ordinary equity holders:            |      |                |                |
| Ordinary Share capital                              |      | 304            | 304            |
| Ordinary Share premium                              |      | 24 964         | 21 455         |
| Preference share capital                            |      | 1              | 1              |
| Preference share premium                            |      | 4 643          | 4 643          |
| Retained earnings                                   |      | 36 099         | 32 033         |
| Other reserves                                      |      | 3 262          | 2 050          |
|   |      | <b>69 273</b>  | <b>60 486</b>  |
| Non - controlling interest - ordinary shares        |      | 26             | 11             |
| <b>Total equity</b>                                 |      | <b>69 299</b>  | <b>60 497</b>  |
| <b>Total liabilities and equity</b>                 |      | <b>918 311</b> | <b>936 141</b> |

**Summary consolidated statement of comprehensive income**  
for the reporting period ended 31 December

|  | Note | 2016<br>Rm    | 2015<br>Rm    |
|--|------|---------------|---------------|
| Net interest income  |      | 28 809        | 27 524        |
| Interest and similar income                                |      | 69 894        | 60 979        |
| Interest expense and similar charges                       |      | (41 085)      | (33 455)      |
| Non-interest income  |      | 19 992        | 18 552        |
| Net fee and commission income                              |      | 16 168        | 15 732        |
| Fee and commission income                                  |      | 17 628        | 17 028        |
| Fee and commission expense                                 |      | (1 460)       | (1 296)       |
| Gains and losses from banking and trading activities       |      | 2 969         | 2 097         |
| Gains and losses from investment activities                |      | 2             | 11            |
| Other operating income                                     |      | 853           | 712           |
| <b>Total Income</b>  |      | <b>48 801</b> | <b>46 076</b> |
| Impairment losses on loans and advances                    |      | (6 408)       | (5 113)       |
| <b>Operating income before operating expenditure</b>       |      | <b>42 393</b> | <b>40 963</b> |
| Operating expenditure                                      |      | (27 525)      | (26 390)      |
| Other expenses   |      | (1 575)       | ( 999)        |
| Other impairments  | 4    | ( 577)        | 43            |
| Indirect taxation  |      | ( 998)        | (1 042)       |
| Share of post-tax results of associates and joint ventures |      | 118           | 136           |
| <b>Operating profit before income tax</b>                  |      | <b>13 411</b> | <b>13 710</b> |
| Taxation expense   |      | (3 477)       | (3 663)       |
| <b>Profit for the reporting period</b>                     |      | <b>9 934</b>  | <b>10 047</b> |
| <b>Profit attributable to:</b>                             |      |               |               |
| Ordinary equity holders                                    |      | 9 568         | 9 726         |
| Non-controlling interest                                   |      | 15            | -             |
| Preference equity holders                                  |      | 351           | 321           |
|  |      | <b>9 934</b>  | <b>10 047</b> |
| <b>Earnings per share:</b>                                 |      |               |               |
| Basic earnings per share (cents per share)                 |      | 2 290,6       | 2 422,4       |
| Diluted earnings per share (cents per share)               |      | 2 290,6       | 2 422,4       |

**Summary consolidated statement of comprehensive income**  
for the reporting period ended 31 December

|   | Note | Bank<br>2016<br>Rm | 2015<br>Rm   |
|---|------|--------------------|--------------|
| Profit for the reporting period   |      | 9 934              | 10 047       |
| <b>Other comprehensive income</b>   |      |                    |              |
| <b>Items that will not be reclassified to the profit or loss</b>                    |      | (12)               | 9            |
| Movement in retirement benefit fund assets and liabilities                          |      | (12)               | 9            |
| (Decrease)/ increase in retirement benefit surplus                                  |      | (17)               | 12           |
| Deferred tax  |      | 5                  | (3)          |
| <b>Items that are or may be subsequently reclassified to profit or loss</b>         |      | 928                | (2 429)      |
| Movement in foreign currency translation reserve                                    |      | (453)              | 126          |
| Differences in translation of foreign operations                                    |      | (133)              | 393          |
| Gains released to profit or loss  |      | (320)              | (267)        |
| Movement in cash flow hedging reserve   |      | 1 726              | (2 222)      |
| Fair value (losses)/gains arising during the reporting period                       |      | 2 714              | (2 028)      |
| Amount removed from other comprehensive income and recognised in the profit or loss |      | (314)              | (1 058)      |
| Deferred tax  |      | (674)              | 864          |
| Movement in available-for-sale reserve  |      | (345)              | (333)        |
| Fair value gains arising during the reporting period                                |      | (475)              | (678)        |
| Release to the profit or loss   |      | (3)                | 210          |
| Deferred tax  |      | 133                | 135          |
| <b>Total comprehensive income for the reporting period</b>                          |      | <b>10 850</b>      | <b>7 627</b> |
| <b>Total comprehensive income attributable to:</b>                                  |      |                    |              |
| Ordinary equity holders   |      | 10 484             | 7 306        |
| Non-controlling interest  |      | 15                 | -            |
| Preference equity holders   |      | 351                | 321          |
|   |      | <b>10 850</b>      | <b>7 627</b> |



**Summary consolidated statement of changes in equity**  
for the reporting period ended 31 December

|  | Number of<br>ordinary<br>shares <sup>(1)</sup><br>'000 | Share capital<br>Rm | Share<br>premium<br>Rm | Preference<br>share capital<br>Rm | Preference<br>share<br>premium<br>Rm |
|--|--|---------------------|------------------------|-----------------------------------|--------------------------------------|
| <b>Balance at the beginning of the reporting period</b>  | <b>412 798</b>   | <b>304</b>          | <b>21 455</b>          | <b>1</b>                          | <b>4 643</b>                         |
| Total comprehensive income for the reporting period  | -  | -                   | -                      | -                                 | -                                    |
| Profit for the reporting period  | -  | -                   | -                      | -                                 | -                                    |
| Other comprehensive income   | -  | -                   | -                      | -                                 | -                                    |
| Dividends paid during the reporting period   | -  | -                   | -                      | -                                 | -                                    |
| Shares issued  | <b>18 520</b>  | -                   | <b>3 500</b>           | -                                 | -                                    |
| Purchase of Barclays Africa Limited shares in respect of equity-settled share-based payment arrangements | -  | -                   | -                      | -                                 | -                                    |
| Transfer of vesting options  | -  | -                   | <b>9</b>               | -                                 | -                                    |
| Movement in share-based payment reserve  | -  | -                   | -                      | -                                 | -                                    |
| Transfer from share-based payment reserve  | -  | -                   | -                      | -                                 | -                                    |
| Value of employee services   | -  | -                   | -                      | -                                 | -                                    |
| Conversion from cash-settled schemes   | -  | -                   | -                      | -                                 | -                                    |
| Deferred tax   | -  | -                   | -                      | -                                 | -                                    |
| Share of post-tax results of associates and joint ventures   | -  | -                   | -                      | -                                 | -                                    |
| Disposal of interest in subsidiary   | -  | -                   | -                      | -                                 | -                                    |
| Acquisition of subsidiary  | -  | -                   | -                      | -                                 | -                                    |
| <b>Balance at the end of the reporting period</b>  | <b>431 318</b>   | <b>304</b>          | <b>24 964</b>          | <b>1</b>                          | <b>4 643</b>                         |

|  | Number of<br>ordinary<br>shares <sup>(1)</sup><br>'000 | Share capital<br>Rm | Share<br>premium<br>Rm | Preference<br>share capital<br>Rm | Preference<br>share<br>premium<br>Rm |
|--|--|---------------------|------------------------|-----------------------------------|--------------------------------------|
| <b>Balance at the beginning of the reporting period</b>  | <b>396 151</b>   | <b>303</b>          | <b>16 465</b>          | <b>1</b>                          | <b>4 643</b>                         |
| Total comprehensive income for the reporting period  | -  | -                   | -                      | -                                 | -                                    |
| Profit for the period  | -  | -                   | -                      | -                                 | -                                    |
| Other comprehensive income   | -  | -                   | -                      | -                                 | -                                    |
| Dividends paid during the reporting period   | -  | -                   | -                      | -                                 | -                                    |
| Shares issued  | <b>16 647</b>  | <b>1</b>            | <b>5 000</b>           | -                                 | -                                    |
| Purchase of Barclays Africa Group Limited shares in respect of equity-settled share-based payment arrangements | -  | -                   | <b>(10)</b>            | -                                 | -                                    |
| Movement in share-based payment reserve  | -  | -                   | -                      | -                                 | -                                    |
| Value of employee services   | -  | -                   | -                      | -                                 | -                                    |
| Conversion from cash-settled to equity-settled Schemes   | -  | -                   | -                      | -                                 | -                                    |
| Deferred tax   | -  | -                   | -                      | -                                 | -                                    |
| Share of post-tax results of associates and joint ventures   | -  | -                   | -                      | -                                 | -                                    |
| Disposal of interest in subsidiary <sup>(2)</sup>  | -  | -                   | -                      | -                                 | -                                    |
| Acquisition of subsidiary  | -  | -                   | -                      | -                                 | -                                    |
| <b>Balance at the end of the reporting period</b>  | <b>412 798</b>   | <b>304</b>          | <b>21 455</b>          | <b>1</b>                          | <b>4 643</b>                         |

**Note**

All movements are reflected net of taxation, refer to note 15.

<sup>(1)</sup>This includes ordinary shares and 'A' ordinary shares

<sup>(2)</sup>This movement relates to certain subsidiaries being deregistered and the Bank's equity being adjusted accordingly.

**Summary consolidated statement of changes in equity**  
for the reporting period ended 31 December

Bank  
2016

| Retained earnings<br>Rm | Total other reserves<br>Rm | Available-for-sale reserve<br>Rm | Cash flow hedging reserve<br>Rm | Foreign insurance subsidiary regulatory reserve<br>Rm | Capital reserve<br>Rm | Share-based payment reserve<br>Rm | Associates' and joint ventures' reserve<br>Rm | Total equity attributable to equity holders | Non-controlling interest-ordinary shares<br>Rm | Total equity<br>Rm |
|-------------------------|----------------------------|----------------------------------|---------------------------------|---|-----------------------|-----------------------------------|---|---|--|--------------------|
| 32 033                  | 2 050                      | 604                              | (1 871)                         | 399   | 1 422                 | 547                               | 949   | 60 486                                      | 11   | 60 497             |
| 9 907                   | 928                        | (345)                            | 1 726                           | (453)   | -                     | -                                 | -   | 10 835                                      | 15   | 10 850             |
| 9 919                   | -                          | -                                | -                               | -   | -                     | -                                 | -   | 9 919                                       | 15   | 9 934              |
| (12)                    | 928                        | (345)                            | 1 726                           | (453)   | -                     | -                                 | -   | 916   | -  | 916                |
| (5 851)                 | -                          | -                                | -                               | -   | -                     | -                                 | -   | (5 851)                                     | -  | (5 851)            |
| -                       | -                          | -                                | -                               | -   | -                     | -                                 | -   | 3 500                                       | -  | 3 500              |
| (198)                   | -                          | -                                | -                               | -   | -                     | -                                 | -   | (198)                                       | -  | (198)              |
| 326                     | -                          | -                                | -                               | -   | -                     | -                                 | -   | 335   | -  | 335                |
| -                       | 166                        | -                                | -                               | -   | -                     | 166                               | -   | 166   | -  | 166                |
| -                       | (315)                      | -                                | -                               | -   | -                     | (315)                             | -   | (315)                                       | -  | (315)              |
| -                       | 411                        | -                                | -                               | -   | -                     | 411                               | -   | 411   | -  | 411                |
| -                       | 30                         | -                                | -                               | -   | -                     | 30                                | -   | 30  | -  | 30                 |
| -                       | 40                         | -                                | -                               | -   | -                     | 40                                | -   | 40  | -  | 40                 |
| (118)                   | 118                        | -                                | -                               | -   | -                     | -                                 | 118   | -   | -  | -                  |
| -                       | -                          | -                                | -                               | -   | -                     | -                                 | -   | -   | -  | -                  |
| -                       | -                          | -                                | -                               | -   | -                     | -                                 | -   | -   | -  | -                  |
| 36 099                  | 3 262                      | 259                              | (145)                           | (54)  | 1 422                 | 713                               | 1 067   | 69 273                                      | 26   | 69 299             |

2015

| Retained earnings<br>Rm | Total other reserves<br>Rm | Available-for-sale reserve<br>Rm | Cash flow hedging reserve<br>Rm | Foreign currency translation reserve<br>Rm | Capital reserve<br>Rm | Share based payment reserve<br>Rm | Associates' and joint ventures' reserve<br>Rm | Total equity attributable to equity holders | Non-controlling interest-ordinary shares | Total equity<br>Rm |
|-------------------------|----------------------------|----------------------------------|---------------------------------|--|-----------------------|-----------------------------------|---|---|--|--------------------|
| 33 713                  | 3 799                      | 937                              | 351                             | 273  | 1 422                 | 3                                 | 813   | 58 924                                      | 2  | 58 926             |
| 10 056                  | (2 429)                    | (333)                            | (2 222)                         | 126  | -                     | -                                 | -   | 7 627                                       | -  | 7 627              |
| 10 047                  | -                          | -                                | -                               | -  | -                     | -                                 | -   | 10 047                                      | -  | 10 047             |
| 9                       | (2 429)                    | (333)                            | (2 222)                         | 126  | -                     | -                                 | -   | (2 420)                                     | -  | (2 420)            |
| (11 437)                | -                          | -                                | -                               | -  | -                     | -                                 | -   | (11 437)                                    | -  | (11 437)           |
| -                       | -                          | -                                | -                               | -  | -                     | -                                 | -   | 5 001                                       | -  | 5 001              |
| (154)                   | -                          | -                                | -                               | -  | -                     | -                                 | -   | (164)                                       | -  | (164)              |
| -                       | 544                        | -                                | -                               | -  | -                     | 544                               | -   | 544   | -  | 544                |
| -                       | 209                        | -                                | -                               | -  | -                     | 209                               | -   | 209   | -  | 209                |
| -                       | 372                        | -                                | -                               | -  | -                     | 372                               | -   | 372   | -  | 372                |
| -                       | (37)                       | -                                | -                               | -  | -                     | (37)                              | -   | (37)  | -  | (37)               |
| (136)                   | 136                        | -                                | -                               | -  | -                     | -                                 | 136   | -   | -  | -                  |
| (9)                     | -                          | -                                | -                               | -  | -                     | -                                 | -   | (9)   | -  | (9)                |
| -                       | -                          | -                                | -                               | -  | -                     | -                                 | -   | -   | 9  | 9                  |
| 32 033                  | 2 050                      | 604                              | (1 871)                         | 399  | 1 422                 | 547                               | 949   | 60 486                                      | 11                                       | 60 497             |

Summary consolidated statement of cash flows  
for the reporting period ended 31 December

|   | Note     | 2016<br>Rm     | 2015 <sup>1</sup><br>Rm |
|---|----------|----------------|-------------------------|
| Net cash generated from operating activities                        |          | 2 300          | 12 055                  |
| Net cash utilised in investing activities                           |          | (4 090)        | (3 594)                 |
| Net cash utilised in financing activities                           |          | (168)          | (4 101)                 |
| <b>Net increase in cash and cash equivalents</b>                    |          | <b>(1 958)</b> | <b>4 360</b>            |
| Cash and cash equivalents at the beginning of the reporting period  | 1        | 14 374         | 10 014                  |
| <b>Cash and cash equivalents at the end of the reporting period</b> | <b>2</b> | <b>12 416</b>  | <b>14 374</b>           |

Notes to the summary consolidated statement of cash flows

1. Cash and cash equivalents at the beginning of the reporting period

|  |               |               |
|--|---------------|---------------|
| Cash, cash balances and balances with central banks <sup>(1)</sup> | 8 607         | 8 777         |
| Loans and advances to banks <sup>(2)</sup>                         | 5 767         | 1 237         |
|  | <b>14 374</b> | <b>10 014</b> |

2. Cash and cash equivalents at the end of the reporting period

|  |               |               |
|--|---------------|---------------|
| Cash, cash balances and balances with central banks <sup>(1)</sup> | 9 662         | 8 607         |
| Loans and advances to banks <sup>(2)</sup>                         | 2 754         | 5 767         |
|  | <b>12 416</b> | <b>14 374</b> |

Notes

- (1) Includes coins and bank notes.  
(2) Includes call advances, which are used as working capital for the Bank.

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**1. Non-current assets and non-current liabilities held for sale**

The following movements in non-current assets and non-current liabilities held for sale were effected during the current financial reporting period:

- RBB transferred a subsidiary with total assets of **R367m** and total liabilities of **R9m** to non-current assets and non-current liabilities held for sale. The Commercial Property Finance (CPF) Equity division disposed of an investment security with a carrying value of **R15m**.
- Head Office disposed of property and equipment with a carrying value of **R94m**.

The following movements in non-current assets held for sale were effected during the previous financial reporting period:

- CPF disposed of investment securities with a carrying value of R39m.
- Head Office disposed of property and equipment with a carrying value of R102m.

**2. Loans and advances to customers**

|  | 2016<br>Rm | 2015<br>Rm |
|--|------------|------------|
| Corporate overdrafts and specialised finance loans | 8 285      | 8 784      |
| Credit cards                                       | 31 376     | 32 847     |
| Foreign currency loans                             | 27 354     | 22 419     |
| Instalment credit agreements                       | 75 655     | 74 154     |
| Gross advances                                     | 93 865     | 91 160     |
| Unearned finance charges                           | (18 210)   | (17 006)   |
| Loans to associates and joint ventures             | 20 183     | 17 079     |
| Micro loans  | 3 544      | 2 870      |
| Mortgages  | 268 180    | 270 144    |
| Other advances                                     | 5 980      | 4 831      |
| Overdrafts   | 35 945     | 31 287     |
| Overnight finance                                  | 15 552     | 15 236     |
| Personal and term loans                            | 31 920     | 30 426     |
| Preference shares                                  | 17 454     | 16 137     |
| Reverse repurchase agreements (Carries)            | 16 116     | 20 310     |
| Wholesale overdrafts                               | 87 312     | 67 473     |
| Gross loans and advances to customers              | 644 856    | 613 997    |
| Impairments losses on loans and advances           | (14 210)   | (11 995)   |
|  | 630 646    | 602 002    |

The Bank has securitised certain loans and advances to customers, the total value of these securitised assets is **R3 412m** (2015: R1 003m). Included above are collateralised loans of **R191m** (2015: R1 086m) relating to securities borrowed.

The amount pledged is the required threshold of cash collateral based on specific arrangements with different counterparties. Exposures are reviewed on a periodic basis, whereby these thresholds are adjusted accordingly.

Other advances include working capital solutions and collateralised loans.

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**2. Loans and advances to customers (continued)**

**Impairment losses on loans and advances**

|  | 2016             |                  |                        |                      |                  |                        |                          |
|--|------------------|------------------|------------------------|----------------------|------------------|------------------------|--------------------------|
|  | Performing loans |                  |                        | Non-performing loans |                  |                        | Net total exposure<br>Rm |
|  | Exposure<br>Rm   | Impairment<br>Rm | Coverage<br>ratio<br>% | Exposure<br>Rm       | Impairment<br>Rm | Coverage<br>ratio<br>% |                          |
| <b>RBB</b>                                       | <b>423 773</b>   | <b>3 910</b>     | <b>0.92</b>            | <b>21 320</b>        | <b>8 417</b>     | <b>39.48</b>           | <b>432 766</b>           |
| Retail Banking South Africa                      | 355 069          | 3 116            | 0.88                   | 18 033               | 7 256            | 40.24                  | 362 730                  |
| Credit cards                                     | 27 375           | 596              | 2.18                   | 4 001                | 2 919            | 72.96                  | 27 861                   |
| Instalment credit agreements                     | 73 530           | 735              | 1.00                   | 2 085                | 925              | 44.36                  | 73 955                   |
| Loans to associates and joint ventures           | 18 933           | -                | -                      | -                    | -                | -                      | 18 933                   |
| Mortgages  | 214 610          | 1 208            | 0.56                   | 9 920                | 2 097            | 21.14                  | 221 225                  |
| Other loans and advances                         | 492              | -                | -                      | -                    | -                | -                      | 492                      |
| Overdrafts                                       | 3 923            | 54               | 1.38                   | 220                  | 142              | 64.55                  | 3 947                    |
| Personal and term loans                          | 16 206           | 523              | 3.23                   | 1 807                | 1 173            | 64.91                  | 16 317                   |
| Business Banking South Africa                    | 68 147           | 794              | 1.17                   | 3 287                | 1 161            | 35.32                  | 69 479                   |
| Mortgages (including CPF)                        | 34 547           | 179              | 0.52                   | 1 566                | 535              | 34.16                  | 35 399                   |
| Overdrafts                                       | 18 284           | 366              | 2.00                   | 929                  | 421              | 45.32                  | 18 426                   |
| Term loans                                       | 15 316           | 249              | 1.63                   | 792                  | 205              | 25.88                  | 15 654                   |
| RBB Rest of Africa                               | 557              | -                | -                      | -                    | -                | -                      | 557                      |
| <b>CIB</b>                                       | <b>191 112</b>   | <b>624</b>       | <b>0.33</b>            | <b>2 266</b>         | <b>1 184</b>     | <b>52.25</b>           | <b>191 570</b>           |
| <b>Wealth</b>                                    | <b>5 615</b>     | <b>14</b>        | <b>0.25</b>            | <b>116</b>           | <b>57</b>        | <b>49.14</b>           | <b>5 660</b>             |
| <b>Head office and other operations</b>          | <b>654</b>       | <b>4</b>         | <b>0.61</b>            | <b>-</b>             | <b>-</b>         | <b>-</b>               | <b>650</b>               |
| <b>Loans and advances to customers</b>           | <b>621 154</b>   | <b>4 552</b>     | <b>0.73</b>            | <b>23 702</b>        | <b>9 658</b>     | <b>40.75</b>           | <b>630 646</b>           |
| <b>Loans and advances to customers and banks</b> | <b>660 450</b>   | <b>4 552</b>     | <b>0.69</b>            | <b>23 702</b>        | <b>9 658</b>     | <b>40.75</b>           | <b>669 942</b>           |

|  | 2015             |                  |                        |                      |                  |                        |                          |
|--|------------------|------------------|------------------------|----------------------|------------------|------------------------|--------------------------|
|  | Performing loans |                  |                        | Non-performing loans |                  |                        | Net total exposure<br>Rm |
|  | Exposure<br>Rm   | Impairment<br>Rm | Coverage<br>ratio<br>% | Exposure<br>Rm       | Impairment<br>Rm | Coverage<br>ratio<br>% |                          |
| <b>RBB</b>                                       | <b>417 309</b>   | <b>3 514</b>     | <b>0.84</b>            | <b>19 740</b>        | <b>7 665</b>     | <b>38.83</b>           | <b>425 870</b>           |
| Retail Banking South Africa                      | 355 233          | 2 853            | 0.80                   | 16 435               | 6 513            | 39.63                  | 362 302                  |
| Credit cards                                     | 29 034           | 597              | 2.06                   | 3 813                | 2 737            | 71.78                  | 29 513                   |
| Instalment credit agreements                     | 72 433           | 548              | 0.76                   | 1 595                | 621              | 38.93                  | 72 859                   |
| Loans to associates and joint ventures           | 16 176           | -                | -                      | -                    | -                | -                      | 16 176                   |
| Mortgages  | 219 469          | 1 237            | 0.56                   | 9 252                | 2 052            | 22.18                  | 225 432                  |
| Other loans and advances                         | 343              | -                | -                      | -                    | -                | -                      | 343                      |
| Overdrafts                                       | 2 780            | 35               | 1.26                   | 173                  | 99               | 57.23                  | 2 819                    |
| Personal and term loans                          | 14 998           | 436              | 2.91                   | 1 602                | 1 004            | 62.67                  | 15 160                   |
| Business Banking South Africa                    | 62 053           | 661              | 1.07                   | 3 305                | 1 152            | 34.86                  | 63 545                   |
| Mortgages (including CPF)                        | 30 018           | 189              | 0.63                   | 1 618                | 586              | 36.22                  | 30 861                   |
| Overdrafts                                       | 17 287           | 272              | 1.57                   | 962                  | 370              | 38.46                  | 17 607                   |
| Term loans                                       | 14 748           | 200              | 1.36                   | 725                  | 196              | 27.03                  | 15 077                   |
| RBB Rest of Africa                               | 23               | -                | -                      | -                    | -                | -                      | 23                       |
| <b>CIB</b>                                       | <b>170 535</b>   | <b>554</b>       | <b>0.32</b>            | <b>298</b>           | <b>197</b>       | <b>66.11</b>           | <b>170 082</b>           |
| <b>Wealth</b>                                    | <b>5 346</b>     | <b>32</b>        | <b>0.60</b>            | <b>69</b>            | <b>33</b>        | <b>47.83</b>           | <b>5 350</b>             |
| <b>Head office and other operations</b>          | <b>700</b>       | <b>-</b>         | <b>-</b>               | <b>-</b>             | <b>-</b>         | <b>-</b>               | <b>700</b>               |
| <b>Loans and advances to customers</b>           | <b>593 890</b>   | <b>4 100</b>     | <b>0.69</b>            | <b>20 107</b>        | <b>7 895</b>     | <b>39.26</b>           | <b>602 002</b>           |
| <b>Loans and advances to customers and banks</b> | <b>652 475</b>   | <b>4 100</b>     | <b>0.63</b>            | <b>20 107</b>        | <b>7 895</b>     | <b>39.26</b>           | <b>660 587</b>           |



**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

### 3. Borrowed funds

During the reporting period the significant movements in borrowed funds were as follows: **R2 381m** (31 December 2015: R4 500m) of subordinated notes were issued and **R0m** (31 December 2015: R2 000m) were redeemed.

### 4. Other impairments

|  | 2016<br>Rm | 2015<br>Rm |
|--|------------|------------|
| Reversal of impairment raised on financial instruments | (13)       | (43)       |
| Intangible assets <sup>(1)</sup>                       | 590        | -          |
|  | 577        | (43)       |

### 5. Headline earnings

|  | 2016<br>Gross<br>Rm | 2016<br>Net <sup>(2)</sup><br>Rm | 2015<br>Gross<br>Rm | 2015<br>Net <sup>(2)</sup><br>Rm |
|--|---------------------|----------------------------------|---------------------|----------------------------------|
| Headline earnings are determined as follows:                                   |                     |                                  |                     |                                  |
| Profit attributable to ordinary equity holders of the Bank                     |                     | 9 568                            |                     | 9 726                            |
| Total headline earnings adjustment:  |                     | 210                              |                     | (69)                             |
| IAS 16 – Profit on disposal of property and equipment                          | (22)                | (16)                             | (17)                | (12)                             |
| IAS 21 – Recycled foreign currency translation reserve                         | (320)               | (297)                            | (267)               | (267)                            |
| IAS 38 – Impairment of intangible assets                                       | 590                 | 590                              | -                   | -                                |
| IAS 39 – Release of available-for-sale reserves                                | (3)                 | (2)                              | 210                 | 151                              |
| IAS 40 – Change in fair value of investment properties                         | (84)                | (65)                             | 73                  | 59                               |
| <b>Headline earnings/diluted headline earnings</b>                             |                     | <b>9 778</b>                     |                     | <b>9 657</b>                     |
| <b>Headline earnings per share/diluted headline earnings per share (cents)</b> |                     | <b>2 340.9</b>                   |                     | <b>2 405.2</b>                   |

### 6. Dividends per share

|   | 2016<br>Rm | 2015<br>Rm |
|---|------------|------------|
| <b>Dividends declared to ordinary equity holders</b>  |            |            |
| Interim dividend (29 July 2015: 631,07 cents)   | -          | 2 500      |
| Special dividend (6 December 2016: 476,12 cents)(10 June 2016: 363,37 cents)(30 September 2015: 745,15 cents)(31 July 2015: 504,86 cents) | 3 500      | 5 000      |
| Final dividend (23 February 2017: 486,88017) (1 March 2016: 484,49896 cents)  | 2 100      | 2 000      |
|   | 5 600      | 9 500      |
| <b>Dividends declared to preference equity holders</b>  |            |            |
| Interim dividend (29 July 2016: 3 696,57534 cents)(29 July 2015: 3 282,8082 cents)  | 183        | 162        |
| Final dividend (23 February 2017: 3 644,79452 cents)(1 March 2016: 3 395,47945 cents)   | 180        | 168        |
|   | 363        | 330        |
| <b>Dividends paid to ordinary equity holders</b>  |            |            |
| Final dividend (1 March 2016: 484,49896 cents)(3 March 2015: 912,78268 cents)   | 2 000      | 3 616      |
| Interim dividend (29 July 2015: 631,07 cents)   | -          | 2 500      |
| Special dividend (6 December 2016: 476,12 cents)(10 June 2016: 363,37 cents)(30 September 2015: 745,15 cents)(31 July 2015: 504,86 cents) | 3 500      | 5 000      |
|   | 5 500      | 11 116     |
| <b>Dividends paid to preference equity holders</b>  |            |            |
| Final dividend (1 March 2016: 3 395,47945 cents)(3 March 2015: 3 210,8904 cents)  | 168        | 159        |
| Interim dividend (29 July 2016: 3 696,57534 cents)(29 July 2015: 3 282,8082 cents)  | 183        | 162        |
|   | 351        | 321        |

#### Notes

(1) During the current year, two of the Bank's intangible assets were impaired. An acquired customer list was fully impaired following an adjustment to the interest rate outlook for the related business. The second impairment relates to the costs previously spent by the Bank on the Virtual Bank initiative. In calculating the impairment to be recognised, the Group determined the value in use based on a discounted cash flow methodology.

(2) The net amount is reflected after taxation.

## 7. Acquisitions and disposals of businesses and other similar transactions

### 7.1 Acquisitions and disposals of businesses during the current reporting period

There were no acquisitions or disposals of businesses during the current reporting period.

### 7.2 Acquisitions and disposals of businesses during the previous reporting period

The Bank purchased additional shares in a non-core joint venture which resulted in an increase in the Bank's effective shareholding from 50% to 67%, and a business combination in terms of IFRS 3. The profit share to which the Bank is entitled is 74%. The acquisition occurred on 18 November 2015. A bargain purchase amount of R4m was recognised in the statement of comprehensive income.

There were no disposals of businesses during the previous reporting period.

|                                      | 2015<br>Fair value<br>recognised on<br>acquisition<br>Rm |
|--------------------------------------|--|
| Consideration at November 2015:      |  |
| Cash                                 | 14   |
| <b>Total consideration</b>           | <b>14</b>  |
| Other assets                         | 5  |
| Investment properties                | 292  |
| Other liabilities                    | ( 1)   |
| Deferred tax liabilities             | ( 4)   |
| Loans from Subsidiaries              | ( 176)   |
| Loans from Absa Group Companies      | ( 90)  |
| <b>Total identifiable net assets</b> | <b>26</b>  |
| Total NCI                            | ( 8)   |
| Goodwill/ (bargain purchase)         | ( 4)   |
| <b>Total</b>                         | <b>14</b>  |

A summary of the total net cash outflow and cash and cash equivalents related to acquisitions and disposals of businesses and other similar transactions is included below:

|   | Bank<br>2016<br>Rm | 2015<br>Rm |
|---|--------------------|------------|
| Summary of net cash outflow due to acquisitions | -                  | 14         |

## 8. Related parties

The ultimate holding company, Barclays Bank Plc, sold 12,2% of its Barclays Africa Group Limited shareholding for R13,1bn on 5 May 2016, leaving the Barclays Plc shareholding at 50,1%.

## 9. Financial guarantee contracts

|                               | 2016<br>Rm | 2015<br>Rm |
|-------------------------------|------------|------------|
| Financial guarantee contracts | 10         | 24         |

Financial guarantee contracts represent contracts where the Bank undertakes to make specified payments to a counterparty, should the counterparty suffer a loss as a result of a specified debtor failing to make payment when due in accordance with the terms of a debt instrument. This amount represents the maximum off-statement of financial position exposure.

## 10. Commitments

|  | 2016<br>Rm | 2015<br>Rm |
|--|------------|------------|
| <b>Authorised capital expenditure</b>  |            |            |
| Contracted but not provided for  | 509        | 591        |
| The Bank has capital commitments in respect of computer equipment and property development. Management is confident that future net revenues and funding will be sufficient to cover these commitments.  |            |            |
| <b>Operating lease payments due</b>  |            |            |
| No later than one year   | 947        | 758        |
| Later than one year and no later than five years   | 2 367      | 1 742      |
| Later than five years  | 1 195      | 956        |
|  | 4 509      | 3 456      |
| The operating lease commitments comprise a number of separate operating leases in relation to property and equipment, none of which is individually significant to the Bank. Leases are negotiated for an average term of three to five years and rentals are renegotiated annually. |            |            |
| <b>Sponsorship payments due</b>  |            |            |
| No later than one year   | 84         | 147        |
| Later than one year and no later than five years   | 20         | 177        |
|  | 104        | 324        |

The Bank has sponsorship commitments in respect of sports, arts and culture sponsorships.

## 11. Contingencies

|                             | 2016<br>Rm | 2015<br>Rm |
|-----------------------------|------------|------------|
| Guarantees                  | 30 469     | 31 266     |
| Irrevocable debt facilities | 122 958    | 138 807    |
| Letters of credit           | 4 645      | 6 319      |
| Other                       | 135        | 21         |
|                             | 158 207    | 176 413    |

Guarantees include performance guarantee contracts and payment guarantee contracts.

Irrevocable facilities are commitments to extend credit where the Bank does not have the right to terminate the facilities by written notice. Commitments generally have fixed expiry dates. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements.

### Legal proceedings

The Bank has been party to proceedings against it during the reporting period, and as at the reporting date the following material cases are disclosed:

- Pinnacle Point Holdings Proprietary Limited (PPG): New Port Finance Company and the trustees of the Winifred Trust (the plaintiffs) allege a local bank conducted itself unlawfully, and that the Bank was privy to such conduct. They have instituted proceedings against the Bank for damages for an amount of R1 387m. Although Pinnacle Point Holding's claim has been withdrawn, the second to fifth plaintiff's claims remain and will proceed to trial.
- Ayanda Collective Investment Scheme (the Scheme): Absa Capital Investor Services was the trustee of Ayanda Collective Investment Scheme, in which Corporate Money Managers (CMM) managed a portfolio of assets within the Scheme. The joint curators of the CMM group of companies and the Altron Pension Fund (an investor in the fund) allege that the defendants caused damages to them arising from their alleged failure to meet their obligations in the trust deed together with their statutory obligations set out in the Collective Investment Scheme Act, in respect of which they seek payment of R1 157m.

The Bank is engaged in various other legal, competition and regulatory matters both in South Africa and a number of other jurisdictions. It is involved in legal proceedings which arise in the ordinary course of business from time to time, including (but not limited to) disputes in relation to contracts, securities, debt collection, consumer credit, fraud, trusts, client assets, competition, data protection, money laundering, employment, environmental and other statutory and common law issues.

The Bank is also subject to enquiries and examinations, requests for information, audits, investigations and legal and other proceedings by regulators, governmental and other public bodies in connection with (but not limited to) consumer protection measures, compliance with legislation and regulation, wholesale trading activity and other areas of banking and business activities in which the Bank is or has been engaged.

## 11. Contingencies (continued)

At the present time, the Bank does not expect the ultimate resolution of any of these other matters to have a material adverse effect on its financial position. However, in light of the uncertainties involved in such matters and the matters specifically described in this note, there can be no assurance that the outcome of a particular matter or matters will not be material to the Bank's results of operations or cash flow for a particular period, depending on, amongst other things, the amount of the loss resulting from the matter(s) and the amount of income otherwise reported for the reporting period.

The Bank has not disclosed the contingent liabilities associated with these matters either because they cannot reasonably be estimated or because such disclosure could be prejudicial to the outcome of the matter. Provision is made for all liabilities which are expected to materialise.

### Regulatory matters

The scale of regulatory change remains challenging and the global financial crisis is resulting in a significant tightening of regulation and changes to regulatory structures globally, especially for companies that are deemed to be of systemic importance. Concurrently, there is continuing political and regulatory scrutiny of the operation of the banking and consumer credit industries globally which, in some cases, is leading to increased regulation. The nature and impact of future changes in the legal framework, policies and regulatory action cannot currently be fully predicted and are beyond the Bank's control, but especially in the area of banking and insurance regulation, are likely to have an impact on the Bank's businesses and earnings.

The Bank is continuously evaluating its compliance programmes and controls in general. As a consequence of these compliance programmes and controls, including monitoring and review activities, the Bank has also adopted appropriate remedial and/or mitigating steps, where necessary or advisable, and made disclosures on material findings as and when appropriate.

Absa Bank Limited, a subsidiary of Barclays Africa Group Limited, has identified potentially fraudulent activity by certain of its customers using import advance payments for imports in 2014 and 2015 to effect foreign exchange transfers from South Africa to beneficiary accounts located in East Asia, UK, Europe and the US. As a result, the Bank has been conducting a review of relevant activity, processes, systems and controls. The Bank is keeping relevant authorities informed as to the status of this matter and is providing information to these authorities as part of its on-going cooperation. It is not currently possible to estimate the financial impact of the actions described on the Bank, if any.

In February 2017 the South African Competition Commission (SACC) referred Absa Bank Limited, among other banks, to the Competition Tribunal to be prosecuted for breaches of South African competition law related to Foreign Exchange trading of South African Rand. The SACC found from its investigation that, between 2007 - 2013, the respondents had engaged in various forms of collusive behaviour. Absa Bank and its parent Barclays PLC brought the conduct to the attention of the SACC under its leniency programme and have cooperated with, and will continue to cooperate with, the SACC in relation to this matter. The SACC is therefore not seeking an order from the Tribunal to impose any administrative fine on Absa Bank.

### Income taxes

The Bank is subject to income taxes in numerous jurisdictions and the calculation of the Bank's tax charge and worldwide provisions for income taxes necessarily involves a degree of estimation and judgement. There are many transactions and calculations for which the ultimate tax treatment is uncertain or in respect of which the relevant tax authorities may have indicated disagreement with the Bank's treatment and accordingly the final tax charge cannot be determined until resolution has been reached with the relevant tax authority. The Bank recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due after taking into account expert external advice where appropriate. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax asset and liabilities in the reporting period which such determination is made. These risks are managed in accordance with the Bank's Tax Risk Framework.

## 12. Segment reporting

|   | 2016<br>Rm   | 2015 <sup>(1)</sup><br>Rm |
|---|--------------|---------------------------|
| <b>12.1 Headline earnings contribution by segment</b> |              |                           |
| RBB   | 8 266        | 8 608                     |
| Corporate and Investment Bank (CIB)                   | 2 701        | 2 338                     |
| Wealth  | ( 120)       | ( 93)                     |
| Head Office, Treasury and other operations            | (1 069)      | (1 196)                   |
| <b>Total headline earnings</b>                        | <b>9 778</b> | <b>9 657</b>              |

### Note:

(1) Operational changes, management changes and associated changes to the way in which the CODM views the performance of each business segment, have resulted in the reallocation of earnings, assets and liabilities between operating segments. For details on the business portfolio changes refer to note 15.

## 12. Segment reporting (continued)

|  | 2016<br>Rm    | 2015 <sup>(1)</sup><br>Rm |
|--|---------------|---------------------------|
| <b>12.2 Total income by segment</b>        |               |                           |
| RBB  | 39 747        | 38 143                    |
| CIB  | 9 704         | 8 651                     |
| Wealth                                     | 449           | 446                       |
| Head Office, Treasury and other operations | (1 099)       | (1 164)                   |
| <b>Total income</b>                        | <b>48 801</b> | <b>46 076</b>             |

|  | 2016<br>Rm     | 2015 <sup>(1)</sup><br>Rm |
|--|----------------|---------------------------|
| <b>12.3 Total internal income by segment</b> |                |                           |
| RBB  | (9 327)        | (7 889)                   |
| CIB  | (6 307)        | 54                        |
| Wealth                                       | 10             | 43                        |
| Head Office, Treasury and other operations   | 14 162         | 10 733                    |
| <b>Total internal income</b>                 | <b>(1 462)</b> | <b>2 941</b>              |

|  | 2016<br>Rm     | 2015 <sup>(1)</sup><br>Rm |
|--|----------------|---------------------------|
| <b>12.4 Total assets by segment</b>        |                |                           |
| RBB  | 716 023        | 704 743                   |
| CIB  | 478 103        | 489 329                   |
| Wealth                                     | 6 308          | 5 769                     |
| Head Office, Treasury and other operations | (282 123)      | (263 700)                 |
| <b>Total assets</b>                        | <b>918 311</b> | <b>936 141</b>            |

|  | 2016<br>Rm     | 2015 <sup>(1)</sup><br>Rm |
|--|----------------|---------------------------|
| <b>12.5 Total liabilities by segment</b>   |                |                           |
| RBB  | 706 590        | 694 837                   |
| CIB  | 474 518        | 485 590                   |
| Wealth                                     | 6 414          | 5 851                     |
| Head Office, Treasury and other operations | (338 511)      | (310 634)                 |
| <b>Total liabilities</b>                   | <b>849 011</b> | <b>875 644</b>            |

**Note:**

(1) Operational changes, management changes and associated changes to the way in which the CODM views the performance of each business segment, have resulted in the reallocation of earnings, assets and liabilities between operating segments. For details on the business portfolio changes refer to note 15.



**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**13. Assets and liabilities not held at fair value**

The following table summarises the carrying amounts and fair value of those assets and liabilities not held at fair value.

|   | 2016                    |                  | 2015                    |                  |
|---|-------------------------|------------------|-------------------------|------------------|
|   | Carrying<br>value<br>Rm | Fair value<br>Rm | Carrying<br>value<br>Rm | Fair value<br>Rm |
| <b>Financial assets</b>   |                         |                  |                         |                  |
| Balances with the South African Reserve Bank                      | 18 552                  | 18 552           | 17 459                  | 17 459           |
| Coins and bank notes  | 9 662                   | 9 662            | 8 607                   | 8 607            |
| Money market assets   | 38                      | 38               | 34                      | 34               |
| <b>Cash, cash balances and balances with central banks</b>        | <b>28 252</b>           | <b>28 252</b>    | <b>26 100</b>           | <b>26 100</b>    |
| <b>Loans and advances to banks</b>                                | <b>19 439</b>           | <b>19 439</b>    | <b>34 257</b>           | <b>34 257</b>    |
| <b>Other assets</b>   | <b>14 822</b>           | <b>14 895</b>    | <b>17 354</b>           | <b>17 354</b>    |
| Retail Banking South Africa                                       | 362 730                 | 362 621          | 362 303                 | 361 273          |
| Credit cards  | 27 861                  | 27 861           | 29 515                  | 29 515           |
| Instalment credit agreements                                      | 73 955                  | 73 650           | 72 860                  | 71 798           |
| Loans to associates and joint ventures                            | 18 933                  | 18 933           | 16 176                  | 16 176           |
| Mortgages   | 221 225                 | 221 237          | 225 431                 | 225 441          |
| Other loans and advances  | 492                     | 492              | 343                     | 343              |
| Overdrafts  | 3 947                   | 3 947            | 2 819                   | 2 819            |
| Personal and term loans   | 16 317                  | 16 501           | 15 159                  | 15 181           |
| Business Banking South Africa                                     | 69 375                  | 69 387           | 63 412                  | 63 440           |
| Mortgages (including CPF)   | 35 295                  | 35 307           | 30 730                  | 30 742           |
| Overdrafts <sup>(1)</sup>   | 18 426                  | 18 426           | 17 604                  | 17 620           |
| Term loans <sup>(1)</sup>   | 15 654                  | 15 654           | 15 078                  | 15 078           |
| RBB Rest of Africa  | 557                     | 557              | 22                      | 22               |
| CIB   | 167 602                 | 167 602          | 140 796                 | 140 796          |
| Wealth  | 5 660                   | 5 660            | 5 350                   | 5 350            |
| Head Office and other operations                                  | 645                     | 645              | 696                     | 696              |
| <b>Loans and advances to customers – net of impairment losses</b> | <b>606 569</b>          | <b>606 472</b>   | <b>572 579</b>          | <b>571 577</b>   |
| <b>Loans to Group companies</b>                                   | <b>25 794</b>           | <b>25 794</b>    | <b>23 850</b>           | <b>23 958</b>    |
| <b>Total assets</b>   | <b>694 876</b>          | <b>694 852</b>   | <b>674 140</b>          | <b>673 246</b>   |
| <b>Financial liabilities</b>                                      |                         |                  |                         |                  |
| <b>Deposits from banks</b>  | <b>42 514</b>           | <b>42 514</b>    | <b>44 394</b>           | <b>44 394</b>    |
| <b>Other liabilities</b>  | <b>19 039</b>           | <b>19 279</b>    | <b>16 346</b>           | <b>16 250</b>    |
| Call deposits   | 62 270                  | 62 270           | 72 130                  | 72 130           |
| Cheque account deposits   | 152 474                 | 152 474          | 150 842                 | 150 842          |
| Credit card deposits  | 1 906                   | 1 906            | 2 002                   | 2 002            |
| Fixed deposits  | 116 049                 | 116 113          | 118 278                 | 118 390          |
| Foreign currency deposits   | 23 325                  | 23 325           | 26 168                  | 26 168           |
| Notice deposits   | 59 358                  | 59 457           | 48 954                  | 48 963           |
| Other deposits  | 2 059                   | 2 059            | 1 943                   | 1 943            |
| Saving and transmission deposits                                  | 130 208                 | 130 208          | 122 522                 | 122 522          |
| <b>Deposits due to customers</b>                                  | <b>547 649</b>          | <b>547 812</b>   | <b>542 839</b>          | <b>542 960</b>   |
| <b>Debt securities in issue</b>                                   | <b>133 906</b>          | <b>131 329</b>   | <b>121 730</b>          | <b>119 153</b>   |
| <b>Borrowed funds</b>   | <b>15 679</b>           | <b>15 900</b>    | <b>12 954</b>           | <b>13 323</b>    |
| <b>Total liabilities</b>  | <b>758 787</b>          | <b>756 834</b>   | <b>738 263</b>          | <b>736 080</b>   |

**Note**

<sup>(1)</sup> Some overdrafts were reallocated to term loans to align to the way the products are utilised by the customers. The restatement effected resulted in a decrease of R821m (2015: R555m) in "Overdrafts" with corresponding increase in "Term loans".

## 14. Assets and liabilities held at fair value

### 14.1 Fair value measurement and valuation processes

#### Financial assets and financial liabilities

The Bank has an established control framework with respect to the measurement of fair values. The framework includes a Valuation Committee and an Independent Valuation Control team (IVC), which is independent from the front office.

The Valuation Committee, which comprises representatives from senior management, will formally approve valuation policies and changes to valuation methodologies. Significant valuation issues are reported to the Barclays Africa Group Audit and Compliance Committee.

The Valuation Committee is responsible for overseeing the valuation control process and will therefore consider the appropriateness of valuation techniques and inputs for fair value measurement.

The IVC independently verifies the results of trading and investment operations and all significant fair value measurements. They source independent data from external independent parties, as well as internal risk areas when performing independent price verification for all financial instruments held at fair value. They also assess and document the inputs obtained from external, independent sources to measure the fair value which supports conclusions that valuations are performed in accordance with International Financial Reporting Standards (IFRS) and internal valuation policies.

#### Investment properties

The fair value of investment properties is determined based on the most appropriate methodology applicable to the specific property. Methodologies include the market comparable approach that reflects recent transaction prices for similar properties, discounted cash flows and income capitalisation methodologies. In estimating the fair value of the properties, the highest and best use of the properties is taken into account.

Where possible, the fair value of the Bank's investment properties is determined through valuations performed by external independent valuers. When the Bank's internal valuations are different to that of the external independent valuers, detailed procedures are performed to substantiate the differences, whereby the IVC verifies the procedures performed by the front office and considers the appropriateness of any differences to external independent valuations.

### 14.2 Fair value measurements

#### Valuation inputs

IFRS 13 requires an entity to classify fair values measured and/or disclosed according to a hierarchy that reflects the significance of observable market inputs. The three levels of the fair value hierarchy are defined as follows:

##### Quoted market prices – Level 1

Fair values are classified as Level 1 if they have been determined using observable prices in an active market. Such fair values are determined with reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted price is readily available, and the price represents actual and regularly occurring market transactions on an arm's length basis. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an ongoing basis.

##### Valuation technique using observable inputs – Level 2

Fair values classified as Level 2 have been determined using models for which inputs are observable in an active market.

A valuation input is considered observable if it can be directly observed from transactions in an active market, or if there is compelling external evidence demonstrating an executable exit price.

##### Valuation technique using significant unobservable inputs – Level 3

Fair values are classified as Level 3 if their determination incorporates significant inputs that are not based on observable market data (unobservable inputs). An input is deemed significant if it is shown to contribute more than 10% to the fair value of an item. Unobservable input levels are generally determined based on observable inputs of a similar nature, historical observations or other analytical techniques.

#### Judgemental inputs on valuation of principal instruments

The following summary sets out the principal instruments whose valuation may involve judgemental inputs:

##### Debt securities and treasury and other eligible bills

These instruments are valued, based on quoted market prices from an exchange, dealer, broker, industry group or pricing service, where available. Where unavailable, fair value is determined by reference to quoted market prices for similar instruments or, in the case of certain mortgage-backed securities, valuation techniques using inputs derived from observable market data, and, where relevant, assumptions in respect of unobservable inputs.

## **14 Assets and Liabilities held at fair value (*continued*)**

### **14.2 Fair value measurements (*continued*)**

#### **Equity instruments**

Equity instruments are valued, based on quoted market prices from an exchange, dealer, broker, industry group or pricing service, where available. Where unavailable, fair value is determined by reference to quoted market prices for similar instruments or by using valuation techniques using inputs derived from observable market data, and, where relevant, assumptions in respect of unobservable inputs.

Also included in equity instruments are non-public investments, which include investments in venture capital organisations. The fair value of these investments is determined using appropriate valuation methodologies which, dependent on the nature of the investment, may include discounted cash flow analysis, enterprise value comparisons with similar companies and price:earnings comparisons. For each investment, the relevant methodology is applied consistently over time.

#### **Derivatives**

Derivative contracts can be exchange-traded or traded over the counter (OTC). OTC derivative contracts include forward, swap and option contracts related to interest rates, bonds, foreign currencies, credit spreads, equity prices and commodity prices or indices on these instruments. Fair values of derivatives are obtained from quoted market prices, dealer price quotations, discounted cash flow and option pricing models.

#### **Loans and advances**

The disclosed fair value of loans and advances to banks and customers is determined by discounting contractual cash flows. Discount factors are determined using the relevant forward base rates (as at valuation date) plus the originally priced spread. Where a significant change in credit risk has occurred, an updated spread is used to reflect valuation date pricing. Behavioural cash flow profiles, instead of contractual cash flow profiles, are used to determine expected cash flows where contractual cash flow profiles would provide an inaccurate fair value.

#### **Deposits, debt securities in issue and borrowed funds**

Deposits, debt securities in issue and borrowed funds are valued using discounted cash flow models, applying rates currently offered for issuances with similar characteristics. Where these instruments include embedded derivatives, the embedded derivative component is valued using the methodology for derivatives.

The fair value of amortised cost deposits repayable on demand is considered to be equal to their carrying value. For other financial liabilities at amortised cost the disclosed fair value approximates the carrying value because the instruments are short term in nature or have interest rates that reprice frequently.

### **14.3 Fair value adjustments**

The main valuation adjustments required to arrive at a fair value are described below:

#### **Bid-offer valuation adjustments**

For assets and liabilities where the Bank is not a market maker, mid prices are adjusted to bid and offer prices respectively. Bid-offer adjustments reflect expected close out strategy and, for derivatives, the fact that they are managed on a portfolio basis. The methodology for determining the bid-offer adjustment for a derivative portfolio will generally involve netting between long and short positions and the bucketing of risk by strike and term in accordance with hedging strategy. Bid-offer levels are derived from market sources, such as broker data. For those assets and liabilities where the firm is a market maker and has the ability to transact at, or better than, mid-price (which is the case for certain equity, bond and vanilla derivative markets), the mid-price is used, since the bid-offer spread does not represent a transaction cost.

#### **Uncollateralised derivative adjustments**

A fair value adjustment is incorporated into uncollateralised derivative valuations to reflect the impact on fair value of counterparty credit risk, as well as the cost of funding across all asset classes.

#### **Model valuation adjustments**

Valuation models are reviewed under the firm's model governance framework. This process identifies the assumptions used and any model limitations (for example, if the model does not incorporate volatility skew). Where necessary, fair value adjustments will be applied to take these factors into account. Model valuation adjustments are dependent on the size of portfolio, complexity of the model, whether the model is market standard and to what extent it incorporates all known risk factors. All models and model valuation adjustments are subject to review on at least an annual basis.

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.4 Fair value hierarchy**

The following table shows the Bank's assets and liabilities that are recognised and subsequently measured at fair value and are analysed by valuation techniques. The classification of assets and liabilities is based on the lowest level input that is significant to the fair value measurement in its entirety.

|  | 2016          |                |               |                | 2015          |                |               |                |
|--|---------------|----------------|---------------|----------------|---------------|----------------|---------------|----------------|
|  | Level 1<br>Rm | Level 2<br>Rm  | Level 3<br>Rm | Total<br>Rm    | Level 1<br>Rm | Level 2<br>Rm  | Level 3<br>Rm | Total<br>Rm    |
| <b>Financial Assets</b>                              |               |                |               |                |               |                |               |                |
| Cash, cash balances and balances with central banks  | -             | -              | -             | -              | -             | 1              | -             | 1              |
| Investment Securities                                | 50 909        | 32 203         | 1 062         | 84 174         | 46 507        | 25 273         | 1 285         | 73 065         |
| Loans and advances to banks                          | -             | 19 286         | 571           | 19 857         | -             | 22 219         | 2 109         | 24 328         |
| Trading and hedging portfolio assets                 | 16 360        | 56 773         | 1 505         | 74 638         | 20 083        | 95 168         | 1 415         | 116 666        |
| Debt instruments                                     | 15 417        | 2 573          | 1 324         | 19 314         | 18 674        | 7 957          | 897           | 27 528         |
| Derivative assets                                    | -             | 46 570         | 181           | 46 751         | -             | 79 235         | 518           | 79 753         |
| Commodity derivatives                                | -             | 794            | -             | 794            | -             | 223            | -             | 223            |
| Credit derivatives                                   | -             | 70             | 114           | 184            | -             | 885            | 23            | 908            |
| Equity derivatives                                   | -             | 1 526          | 67            | 1 593          | -             | 2 118          | 43            | 2 161          |
| Foreign exchange derivatives                         | -             | 15 121         | -             | 15 121         | -             | 26 996         | -             | 26 996         |
| Interest rate derivatives                            | -             | 29 059         | -             | 29 059         | -             | 49 013         | 452           | 49 465         |
| Listed equity instruments - HFT                      | 943           | -              | -             | 943            | 1 409         | -              | -             | 1 409          |
| Money market assets                                  | -             | 7 630          | -             | 7 630          | -             | 7 976          | -             | 7 976          |
| Other assets   | -             | -              | -             | -              | -             | -              | 17            | 17             |
| Loans and advances to customers                      | -             | 19 187         | 4 890         | 24 077         | 3             | 21 909         | 7 511         | 29 423         |
| <b>Total financial assets</b>                        | <b>67 269</b> | <b>127 449</b> | <b>8 028</b>  | <b>202 746</b> | <b>66 593</b> | <b>164 570</b> | <b>12 337</b> | <b>243 500</b> |
| <b>Financial liabilities</b>                         |               |                |               |                |               |                |               |                |
| Deposits from banks                                  | -             | 17 634         | -             | 17 634         | -             | 16 625         | 7             | 16 632         |
| Trading and hedging portfolio liabilities            | 1 786         | 42 464         | 307           | 44 557         | 1 242         | 90 640         | 216           | 92 098         |
| Derivative liabilities                               | -             | 42 464         | 307           | 42 771         | -             | 90 640         | 216           | 90 856         |
| Commodity derivatives                                | -             | 872            | -             | 872            | -             | 440            | -             | 440            |
| Credit derivatives                                   | -             | 135            | 101           | 236            | -             | 879            | 14            | 893            |
| Equity derivatives                                   | -             | 1 306          | 59            | 1 365          | -             | 3 768          | 57            | 3 825          |
| Foreign exchange derivatives                         | -             | 13 996         | -             | 13 996         | -             | 28 193         | -             | 28 193         |
| Interest rate derivatives                            | -             | 26 155         | 147           | 26 302         | -             | 57 360         | 145           | 57 505         |
| Short positions                                      | 1 786         | -              | -             | 1 786          | 1 242         | -              | -             | 1 242          |
| Deposits due to customers                            | 154           | 15 870         | 1 139         | 17 163         | 110           | 15 144         | 2 557         | 17 811         |
| Debt securities in issue                             | 412           | 4 651          | 604           | 5 667          | 678           | 5 421          | 624           | 6 723          |
| <b>Total financial liabilities</b>                   | <b>2 352</b>  | <b>80 619</b>  | <b>2 050</b>  | <b>85 021</b>  | <b>2 030</b>  | <b>127 830</b> | <b>3 404</b>  | <b>133 264</b> |
| <b>Non-financial assets</b>                          |               |                |               |                |               |                |               |                |
| Commodity  | 1 485         | -              | -             | 1 485          | 2 005         | -              | -             | 2 005          |
| Investment Properties                                | -             | -              | 222           | 222            | -             | -              | 518           | 518            |
| <b>Non-recurring fair value measurements</b>         |               |                |               |                |               |                |               |                |
| Non-current assets held for sale <sup>(1)</sup>      | -             | -              | 367           | 367            | -             | -              | 109           | 109            |
| Non-current liabilities held for sale <sup>(1)</sup> | -             | -              | 9             | 9              | -             | -              | -             | -              |

**Note**

<sup>(1)</sup> Includes certain items classified in terms of the requirements of IFRS 5 which are measured in terms of their respective standards.

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.5 Measurement of assets and liabilities categorised at Level 2**

The following table presents information about the valuation techniques and significant observable inputs used in measuring assets and liabilities categorised as Level 2 in the fair value hierarchy:

| Category of asset/liability                                 | Valuation techniques applied   | Significant observable inputs  |
|---|--|--|
| Cash, cash balances and balances with central banks         | Discounted cash flow models  | Underlying price of market traded instruments and/or interest rates                      |
| Loans and advances to banks                                 | Discounted cash flow models  | Interest rate and/or money market curves   |
| <b>Trading and hedging portfolio assets and liabilities</b> |  |  |
| Debt Instruments  | Discounted cash flow models  | Underlying price of market traded instruments and interest rates                         |
| <b>Derivatives</b>  |  |  |
| Commodity derivatives                                       | Discounted cash flow and/or option pricing, futures pricing and/or exchange traded fund (ETF) models | Spot price of physical or futures, interest rates and/or volatility                      |
| Credit derivatives  | Discounted cash flow and/or credit default swap models   | Interest rate, recovery rate, credit spread and/or quanto ratio                          |
| Equity derivatives  | Discounted cash flow, option pricing and/or futures pricing models                                   | Spot price, interest rate, volatility and/or dividend stream                             |
| Foreign exchange derivatives                                | Discounted cash flow and/or option pricing models  | Spot price, interest rate and/or volatility  |
| Interest rate derivatives                                   | Discounted cash flow and/or option pricing models  | Interest rate curves, repurchase agreement curves, money market curves and/or volatility |
| Money market assets   | Discounted cash flow models  | Money market rates and/or interest rates   |
| Loans and advances to customers                             | Discounted cash flow models  | Interest rate curves and/or money market curves  |
| Investment securities                                       | Listed equity: market bid price. Other items: discounted cash flow models                            | Underlying price of the market traded instruments and/or interest rate curves            |
| Deposits from banks   | Discounted cash flow models  | Interest rate curves and/or money market curves  |
| Deposits due to customers                                   | Discounted cash flow models  | Interest rate curves and/or money market curves  |
| Debt securities in issue and other liabilities              | Discounted cash flow models  | Underlying price of the market traded instrument and/or interest rate curves             |



**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.6 Reconciliation of Level 3 assets and liabilities**

A reconciliation of the opening balances to closing balances for all movements on Level 3 assets and liabilities is set out below:

| 2016  |   |                    |   |   |                                |                                |                                     |
|---|---|--------------------|---|---|--------------------------------|--------------------------------|-------------------------------------|
|   | Trading and<br>hedging<br>portfolio<br>assets<br>Rm | Other assets<br>Rm | Loans and<br>advances to<br>customers<br>Rm | Loans and<br>advances to<br>banks<br>Rm | Investment<br>securities<br>Rm | Investment<br>properties<br>Rm | Total assets at<br>fair value<br>Rm |
| <b>Opening balance at the beginning<br/>of the reporting period</b> | 1 415   | 17                 | 7 511                                       | 2 109                                   | 1 285                          | 518                            | 12 855                              |
| Net interest income   | -   | -                  | 297   | -                                       | 56                             | 61                             | 414                                 |
| Gains and losses from banking<br>and trading activities             | 116   | -                  | -   | (139)                                   | 16                             | -                              | (7)                                 |
| Gains and losses from investment<br>activities                      | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| Purchases   | 1 308   | -                  | -   | 70                                      | 2                              | -                              | 1 380                               |
| Sales   | (1 334)   | (17)               | (1 956)                                     | (1 469)                                 | (147)                          | (65)                           | (4 988)                             |
| Movement in other<br>comprehensive income                           | -   | -                  | -   | -                                       | 4                              | -                              | 4                                   |
| Issues  | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| Settlements   | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| Transferred to/(from) assets  | -   | -                  | -   | -                                       | -                              | (292)                          | (292)                               |
| Movement in/(out) of Level 3  | -   | -                  | (962)                                       | -                                       | (154)                          | -                              | (1 116)                             |
| <b>Closing balance at the end of the<br/>reporting period</b>       | 1 505   | -                  | 4 890                                       | 571                                     | 1 062                          | 222                            | 8 250                               |

| 2015  |   |                    |   |   |                                |                                |                                     |
|---|---|--------------------|---|---|--------------------------------|--------------------------------|-------------------------------------|
|   | Trading and<br>hedging<br>portfolio<br>assets<br>Rm | Other assets<br>Rm | Loans and<br>advances to<br>customers<br>Rm | Loans and<br>advances to<br>banks<br>Rm | Investment<br>securities<br>Rm | Investment<br>properties<br>Rm | Total assets at<br>fair value<br>Rm |
| <b>Opening balance at the beginning<br/>of the reporting period</b> | 1 151   | 17                 | 4 731                                       | -                                       | 2 316                          | 252                            | 8 467                               |
| Net interest income   | -   | -                  | 488   | -                                       | 78                             | -                              | 566                                 |
| Gains and losses from banking<br>and trading activities             | 331   | -                  | -   | -                                       | -                              | -                              | 331                                 |
| Gains and losses from investment<br>activities                      | -   | -                  | -   | (18)                                    | 14                             | 4                              | -                                   |
| Purchases   | 16  | -                  | 5 108                                       | 2 127                                   | 14                             | 294                            | 7 559                               |
| Sales   | (83)  | -                  | (2 816)                                     | -                                       | (1 172)                        | (32)                           | (4 103)                             |
| Movement in other<br>comprehensive income                           | -   | -                  | -   | -                                       | 35                             | -                              | 35                                  |
| Issues  | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| Settlements   | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| Transferred to/(from) assets  | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| Movement in/(out) of Level 3  | -   | -                  | -   | -                                       | -                              | -                              | -                                   |
| <b>Closing balance at the end of the<br/>reporting period</b>       | 1 415   | 17                 | 7 511                                       | 2 109                                   | 1 285                          | 518                            | 12 855                              |

**14.6.1 Significant transfers between levels**

During the 2016 and 2015 reporting periods, transfers between levels occurred because of changes in the observability of valuation inputs, in some instances owing to changes in the level of market activity.

Transfers have been reflected as if they had taken place at the beginning of the year.

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.6 Reconciliation of Level 3 assets and liabilities (continued)**

2016

|   | Deposits from<br>banks<br>Rm | Trading and<br>hedging<br>portfolio<br>liabilities<br>Rm | Deposits due<br>to customers<br>Rm | Debt securities<br>in issue<br>Rm | Total liabilities<br>at fair value<br>Rm |
|---|------------------------------|--|------------------------------------|-----------------------------------|--|
| <b>Opening balance at the beginning of the reporting period</b> | 7                            | 216  | 2 557                              | 624                               | 3 404                                    |
| Net interest income   | -                            | -  | -                                  | -                                 | -  |
| Gains and losses from banking and trading activities            | -                            | 91   | -                                  | -                                 | 91                                       |
| Gains and losses from investment activities                     | -                            | -  | 139                                | (9)                               | 130                                      |
| Purchases   | -                            | -  | -                                  | -                                 | -  |
| Sales   | -                            | -  | -                                  | -                                 | -  |
| Movement in other comprehensive income                          | -                            | -  | -                                  | -                                 | -  |
| Issues  | -                            | -  | 1 953                              | -                                 | 1 953                                    |
| Settlements   | (7)                          | -  | (3 510)                            | (11)                              | (3 528)                                  |
| Transferred to/(from) assets/liabilities                        | -                            | -  | -                                  | -                                 | -  |
| Movement in/(out) of Level 3                                    | -                            | -  | -                                  | -                                 | -  |
| <b>Closing balance at the end of the reporting period</b>       | -                            | 307  | 1 139                              | 604                               | 2 050                                    |

2015

|   | Deposits from<br>banks<br>Rm | Trading and<br>hedging<br>portfolio<br>liabilities<br>Rm | Deposits due<br>to customers<br>Rm | Debt securities<br>in issue<br>Rm | Total liabilities<br>at fair value<br>Rm |
|---|------------------------------|--|------------------------------------|-----------------------------------|--|
| <b>Opening balance at the beginning of the reporting period</b> | -                            | 320  | 5 530                              | 42                                | 5 892                                    |
| Net interest income   | -                            | -  | -                                  | -                                 | -  |
| Gains and losses from banking and trading activities            | -                            | (21)   | -                                  | -                                 | (21)                                     |
| Gains and losses from investment activities                     | -                            | -  | 132                                | 172                               | 304                                      |
| Purchases   | -                            | -  | -                                  | -                                 | -  |
| Sales   | -                            | -  | -                                  | -                                 | -  |
| Movement in other comprehensive income                          | -                            | -  | -                                  | -                                 | -  |
| Issues  | 7                            | -  | 3 112                              | 410                               | 3 529                                    |
| Settlements   | -                            | (83)   | (3 265)                            | -                                 | (3 348)                                  |
| Transferred to/(from) liabilities                               | -                            | -  | -                                  | -                                 | -  |
| Movement in/(out) of Level 3                                    | -                            | -  | (2 952)                            | -                                 | (2 952)                                  |
| <b>Closing balance at the end of the reporting period</b>       | 7                            | 216  | 2 557                              | 624                               | 3 404                                    |

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.7 Unrealised gains and losses on Level 3 assets and liabilities**

The total unrealised gains and losses for the reporting period on Level 3 positions held at the reporting date are set out below:

| 2016   |  |                                       |                          |                          |  |                               |
|--|--|---------------------------------------|--------------------------|--------------------------|--|-------------------------------|
|  | Trading and<br>hedging<br>portfolio assets | Loans and<br>advances to<br>customers | Investment<br>securities | Investment<br>properties | Non-current<br>assets held for<br>sale | Total assets at<br>fair value |
|  | Rm   | Rm                                    | Rm                       | Rm                       | Rm                                     | Rm                            |
| Gains and losses from banking and trading activities | (22)                                       | 39                                    | 9                        | -                        | -                                      | 26                            |

| 2015   |  |                                       |                          |                          |  |                               |
|--|--|---------------------------------------|--------------------------|--------------------------|--|-------------------------------|
|  | Trading and<br>hedging<br>portfolio assets | Loans and<br>advances to<br>customers | Investment<br>securities | Investment<br>properties | Non-current<br>assets held for<br>sale | Total assets at<br>fair value |
|  | Rm   | Rm                                    | Rm                       | Rm                       | Rm                                     | Rm                            |
| Gains and losses from banking and trading activities | 96   | (28)                                  | 48                       | -                        | -                                      | 116                           |

| 2016                                      |  |                   |                              |                             |                                    |
|---|--|-------------------|------------------------------|-----------------------------|------------------------------------|
|   | Trading and<br>hedging<br>portfolio<br>liabilities | Other liabilities | Deposits due to<br>customers | Debt securities<br>in issue | Total liabilities<br>at fair value |
|   | Rm   | Rm                | Rm                           | Rm                          | Rm                                 |
| Gains and losses from banking and trading | (104)  | -                 | -                            | -                           | (104)                              |

| 2015                                      |  |                   |                              |                             |                                    |
|---|--|-------------------|------------------------------|-----------------------------|------------------------------------|
|   | Trading and<br>hedging<br>portfolio<br>liabilities | Other liabilities | Deposits due to<br>customers | Debt securities<br>in issue | Total liabilities<br>at fair value |
|   | Rm   | Rm                | Rm                           | Rm                          | Rm                                 |
| Gains and losses from banking and trading | 79   | -                 | -                            | -                           | 79                                 |

**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.8 Sensitivity analysis of valuations using unobservable inputs**

As part of the Bank's risk management processes, stress tests are applied on the significant unobservable parameters to generate a range of potentially possible alternative valuations. The assets and liabilities that most impact this sensitivity analysis are those with the more illiquid and/or structured portfolios. The stresses are applied independently and do not take account of any cross correlation between separate asset classes that would reduce the overall effect on the valuations.

The following table reflects how the unobservable parameters were changed in order to evaluate the sensitivities of Level 3 financial assets and liabilities:

| Significant unobservable parameter          | Positive/(negative) variance applied to parameters |
|---|--|
| Credit spreads                              | 100/(100) bps                                      |
| Volatilities                                | 10/(10)%   |
| Basis curves                                | 100/(100) bps                                      |
| Yield curves and repo curves                | 100/(100) bps                                      |
| Future earnings and marketability discounts | 15/(15)%   |
| Funding spreads                             | 100/(100) bps                                      |

A significant parameter has been deemed to be one which may result in a charge to profit or loss, or a change in the fair value asset or liability of more than 10% or the underlying value of the affected item. This is demonstrated by the following sensitivity analysis which includes reasonable range of possible outcomes:

|   |  | 2016   |  |
|---|--|--|--|
|   |  | Potential effect recorded in profit and loss | Potential effect recorded directly in equity |
|   |  | Favourable/(Unfavourable)                    | Favourable/(Unfavourable)                    |
|   |  | Rm   | Rm   |
|   | Significant unobservable parameters  |  |  |
| Deposits due to customers                 | BAGL/Absa funding spread   | -/-  | -/-  |
| Investment securities                     | Risk adjustment yield curves, future earnings and marketability discount             | 13/14  | 31/33  |
| Loans and advances to customers           | Credit spreads   | 72/71  | -/-  |
| Other assets                              | Volatility, credit spreads   | -/-  | -/-  |
| Trading and hedging portfolio assets      | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | 175/175                                      | -/-  |
| Trading and hedging portfolio liabilities | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | 36/36  | -/-  |
| Other liabilities                         | Volatility, credit spreads   | -/-  | -/-  |
|   |  | 296/296                                      | 31/33  |

14.Assets and liabilities held at fair value (continued)

14.8 Sensitivity analysis of valuations using unobservable inputs (continued)

|   |  | 2015   |  |
|---|--|--|--|
|   |  | Potential effect recorded in profit and loss | Potential effect recorded directly in equity |
| Significant unobservable parameters       |  | Favourable/(Unfavourable)<br>Rm              | Favourable/(Unfavourable)<br>Rm              |
| Deposits due to customers                 | BAGL/Absa funding spread   | -/-  | -/-  |
| Investment securities                     | Risk adjustment yield curves, future earnings and marketability discount             | -/-  | -/-  |
| Loans and advances to customers           | Credit spreads   | 235/246                                      | -/-  |
| Other assets                              | Volatility, credit spreads   | -/-  | -/-  |
| Trading and hedging portfolio assets      | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | 107/107                                      | -/-  |
| Trading and hedging portfolio liabilities | Volatility, credit spreads, basis curves, yield curves, repo curves, funding spreads | 15/15  | -/-  |
| Other liabilities                         | Volatility, credit spreads   | -/-  | -/-  |
|   |  | 357/368                                      | -/-  |



**Summary notes to the consolidated financial results**  
for the reporting period ended 31 December

**14. Assets and liabilities held at fair value (continued)**

**14.9 Measurement of assets and liabilities at Level 3**

The following table presents information about the valuation techniques and significant unobservable inputs used in measuring assets and liabilities categorised as Level 3 in the fair value hierarchy:

|   |   |   | 2016   | 2015  |
|---|---|---|--|---|
| Category of asset/liability                                 | Valuation techniques applied  | Significant unobservable inputs   | Range of estimates utilised for the unobservable inputs                              |   |
| Loans and advances to customers                             | Discounted cash flow and/or dividend yield models   | Credit spreads  | 0,5% to 5%   | 0,96% to 3,99%  |
| Investment securities                                       | Discounted cash flow models, third-party valuations, earnings multiples and/or income capitalisation valuations | Risk adjusted yield curves, future earnings marketability discounts and/or comparator multiples   | Discount rate of 13%, comparator multiples between 5 and 10,5                        | Discount rates between 8% and 11,5%, comparator multiples between 5 and 10,5                |
| <b>Trading and hedging portfolio assets and liabilities</b> |   |   |  |   |
| Debt instruments  | Discounted cash flow models   | Credit spreads  | 1,2% to 11,2%  | 0,9% to 3,5%  |
| Derivative assets   |   |   |  |   |
| Credit derivatives  | Discounted cash flow and/ or credit default swap (hazard rate) models   | Credit spreads, recovery rates and/or quanto ratio  | 0% to 40%  | 0% to 23,64%  |
| Equity derivatives  | Discounted cash flow, option pricing and/or futures pricing models  | Volatility and/or dividend streams (greater than 3 years)   | 17,82% to 67,71%   | 17,82% to 67,71%  |
| Foreign exchange derivatives                                | Discounted cash flow and/ or option pricing models  | African basis curves (greater than 1 year)  | (16,6)% to 13,1%   | (10,00%) to 10,50%  |
| Interest rate derivatives                                   | Discounted cash flow and/ or option pricing models  | Real yield curves (less than 1 year), repurchase agreement curves (less than 1 year), funding spreads   | 0,31% to 3,38%   | 0,58% to 2,15%  |
| Deposits due to customers                                   | Discounted cash flow models   | Barclays Africa Group Limited's funding spreads (greater than 5 years)  | (0,27)% to 2,13%   | 1,52% to 2,15%  |
| Debt securities in issue                                    | Discounted cash flow models   | Funding curves (greater than 5 years)   | (0,27)% to 2,13%   | (0,20%) to 3,35%  |
| Investment Properties                                       | Discounted cash flow models   | Estimates of periods in which rental units will be disposed of<br>Annual selling price escalations<br>Annual rental escalations<br>Expense ratios<br>Vacancy rates<br>Income capitalisation rates<br>Risk adjusted discount rates | 1 to 10 years<br>1% to 7%<br>1% to 7%<br>25% to 50%<br>1% to 7%<br>10% to 11%<br>14% | 1 to 7 years<br>0% to 6%<br>0% to 10%<br>26% to 51%<br>1% to 18%<br>8% to 12%<br>13% to 14% |

For assets or liabilities held at amortised cost and disclosed in levels 2 or 3 of the fair value hierarchy, the discounted cash flow valuation technique is used. Interest rates and money market curves are considered unobservable inputs for items which mature after five years. However, if the items mature in less than five years, these inputs are considered observable.

The sensitivity of the fair value measure is dependent on the unobservable inputs. Significant changes to the unobservable inputs in isolation will have either a positive or negative impact on fair values.

## 14. Assets and liabilities held at fair value (continued)

### 14.10 Unrecognised gains/(losses) as a result of the use of valuation models using unobservable inputs

The amount that has yet to be recognised in the statement of comprehensive income that relates to the difference between the transaction price and the amount that would have arisen had valuation models using unobservable inputs been used on initial recognition, less amounts subsequently recognised, is as follows:

|  | 2016<br>Rm | 2015<br>Rm |
|--|------------|------------|
| Opening balance at the beginning of the reporting period         | (105)      | (52)       |
| New transactions   | (64)       | (91)       |
| Amounts recognised in profit or loss during the reporting period | 30         | 38         |
| Closing balance at the beginning of the reporting period         | (139)      | (105)      |

### 14.11 Third-party credit enhancements

There were no significant liabilities measured at fair value and issued with inseparable third-party credit enhancements during the current and previous reporting period.

## 15. Reporting changes overview

The following business portfolio changes have impacted the financial results for the comparative period ended 31 December 2015. None of the restatements have impacted the overall financial position or net earnings of the Bank.

- Statutory liquid assets allocations in loan portfolios that were moved from Wealth to RBB in previous reporting periods were reassessed and resulted in the restatement of interest expense and similar charges of R6m between Wealth and RBB.
- The Bank refined its transfer pricing and allocation of endowment methodologies, resulting in a restatement of Net interest income of R22m from Wealth to RBB.
- The Bank reassessed its cost allocation methodology, resulting in the restatements of operating expenses of R328m from CIB (R38m) and Head Office, Treasury and other operations (R290m) to RBB.
- Interest rates on internal cash balances were aligned to market-related rates, resulting in a restatement of Net interest income of R41m from CIB to Head Office, Treasury and other operations.
- Certain shared services operations that were previously conducted by RBB were transferred to Head office, Treasury and other operations, resulting in a restatement of net interest expenses of R7m and operating expenses of R311m.
- Africa Corporate Development (previously reported in CIB Private Equity) was moved from CIB to Head Office, Treasury and other operations to better align the management thereof. This resulted in a restatement of operating expenses of R4m between these segments.
- Cheque income and the associated costs were moved from CIB to RBB to better align the ownership of the product and the management thereof. This resulted in a restatement between CIB and RBB of Fee and commission income of R36m as well as Operating expenses of R21m.
- Integrated Processing Solutions was moved from RBB to Head office, Treasury and other operations to better align the ownership of the investment and the management thereof and resulted in a restatement of Investments in associates and joint ventures of R32m between these segments.

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#### Note

<sup>1</sup> KPMG Inc. will be replacing PricewaterhouseCoopers Inc. as auditors for the reporting period starting 1 January 2017.